

## **Historic, Archive Document**

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FARM

## O. S. Gray Nursery

HOME

FRUIT TREES  
VINES-ROSES  
POWER SPRAYS

Double-Improved Papershell Pecan Trees

*"Good Blood At Both Ends of the Tree"*SHRUBS  
EVERGREENS  
ORNAMENTALS

Our Program for Victory should include the growing of fruits and nuts that can be grown in the U. S. with a minimum of attention. Fruits and nuts are very healthful foods.

"Food for the body is one aim, sustenance for the spirit the other."  
"In this time of war, let us keep before us always our spiritual values. Flowers brighten our lives these dark days."

"The answer to our nerves is to 'do something.' Don't talk about the war too long, dig up your garden, work among your flowers." "Morale is more important in winning wars than materials."

"Flowers are as necessary during war times as vegetables. A beautiful rose, a lovely bouquet, may do more for us in hours of great stress or worry than a ton of carrots or a bushel of parsnips. Ornamental gardening is essential for our spiritual well-being. Man does not live by bread alone. Every one knows what flowers will do for a sick ward in a hospital."

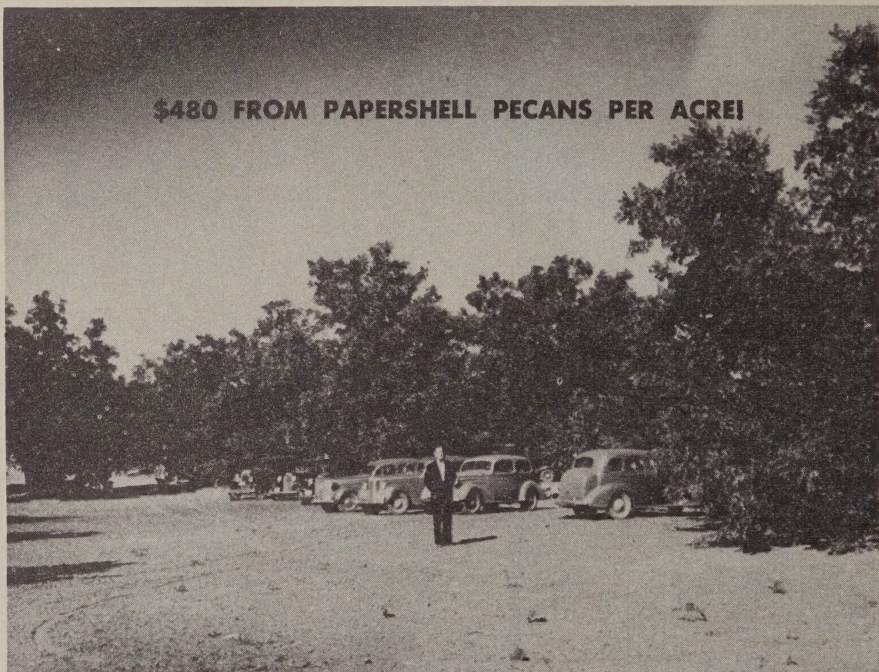


## O. S. GRAY NURSERY

ARLINGTON, TEXAS

Our new office and greenhouses, located on the Highway, half way between Dallas and Fort Worth, 1/2 mile West of Arlington.



**\$480 FROM PAPERSHELL PECANS PER ACRE!****DO YOU HAVE ANY ACRE THAT COULD DO THE SAME?**

There is a farm in North Texas that produced for its owner up to \$480.00 per acre—in a single year! Once “plain old cotton land,” but not now, for now several hundred acres are covered with beautiful, spreading papershell pecan trees. Can you imagine a more beautiful sight than acres and acres of pecan trees just loaded almost to the breaking point with delicious papershell pecans? Look again at the illustration, notice how the weight of the nuts is bending the limbs of the tree—just a few days until harvest time.

**PAPERSHELL PECANS  
CAN TURN LOSSES INTO PROFITS**

Formerly, this farm was an ordinary sandy land farm, producing less and less year after year. The pecan orchard was developed mostly in a sandy loam creek valley. Many of the readers of this story will realize that there are thousands of farms just like the above, where GRAYWAY papershell pecan trees offer the owners a way to turn farm losses into profits—a way to make the farm a BUSINESS—a business that will be profitable, a going concern long after the owner is gone. Opportunity may be knocking at your door.

There are about 100 acres in the older portion of this orchard. Asked if he considered pecans profitable, the owner, Mr. Evers, replied:

*“Any number of trees in this orchard will produce as much as three acres of cotton land—and there are 12 to 16 trees per the acre. Figure it for yourself. Most trees in the older orchard will produce 200 lbs. up. That’s \$40 per tree. Twelve trees to the acre is \$480. Count off the \$80 for expenses and you have \$400 per acre. Does that beat cotton and corn? I’m asking you!”*



# YOU WE

furnish good **SOIL** and **MANAGEMENT**

furnish the best **TREES** and **VARIETIES**

## ***The Four Fundamentals of Successful Pecan Culture***

**The Nearer You Follow Them, the Better You Can Succeed**

### **I. GOOD SOIL**

1. No pecan orchard can possibly be any better than the soil in which it is planted. There are no exceptions. A poor pecan soil always makes a poor pecan orchard.
2. Deep rooted pecan trees often thrive and do well on soils where the top soil has been worn-out by constant cropping of shallow rooted field crops. We know of a worn-out sandy land field in Comanche County where the owner sold \$150 worth of pecans per acre for three straight years from land where cotton stalks grew less than 12 inches high.

### **II. GOOD TREES**

1. Runt trees will make a "runt" orchard.
2. For the most successful and profitable orchard, obtain the very best tree that can be had; don't let a few cents difference in price influence your choice—buy the best tree every time.
3. We have described GRAYWAY trees in our catalog, where we tell about how we developed our TESTED ROOTSTOCKS and about our New SCIENTIFIC ROOT TREATMENT; and show illustrations of our well-cultivated, vigorous fields of growing nursery trees, etc., so that after 20 years we offer GRAYWAY papershell pecan trees for the person who wants the very best tree that can be had.

### **III. GOOD VARIETIES**

1. Many cases are on record where orchards have failed to produce a profit largely because of varieties unsuited to the locality.
2. GRAYWAY trees are offered in more than 20 varieties for you to choose from for home or orchard, for Texas, Oklahoma, Louisiana, on to Florida and north to Kansas and Illinois and all sections where pecans will grow. Just the variety for every need for every home or farm.
3. GRAYWAY modern orchard plan (10c in stamps or coin will bring you a copy) will assist you in choosing proper varieties for commercial orchards.

### **IV. GOOD MANAGEMENT**

1. Few pecan plantings will do well without care. Pecan trees respond to proper cultivation just as other plants.
2. Our advice is not to buy pecan trees unless you expect to care for them. Keep grass and crops away from them; cultivate in a farmer-like manner; protect them from sunscald, borers, rabbits, careless workmen, etc. Prune to avoid weak crotches and build them into strong, well-shaped trees to hold up heavy crops.
3. Visit successful orchards; adopt those practices that suit your conditions, for sometimes things that work in one orchard are not adapted to another.



# IT DOESN'T TAKE LONG TO GROW A BEARING PAPERSHELL PECAN ORCHARD



In this remarkable orchard—only 8 years old when the picture was taken—trees of the Moore variety produced an average of 30 lbs. PER TREE in the 7th year! Located near Shreveport, Louisiana—name on request.

**Just think! Only 8 years before the above photograph was taken this was a cotton field.**

In former years, many thought it took 25 to 30 years to have a bearing papershell pecan orchard, but it doesn't take long to have an orchard like this—with a GRAYWAY modern scientific planting plan; with proper management; and above all, with these amazing early-bearing O. S. Gray Papershell trees on tested rootstocks.

Suppose you owned only 500 GRAYWAY Papershell Pecan trees like these—say 25 or 30 acres. You would have gathered 15,000 lbs. of pecans the 7th year (30 lbs. per tree), and at only 15c per pound, that's \$2,250.00. How much land would you have to plant in cotton to bring that kind of a return?



# PLAN - - - For PROFIT

## HOW TO PLAN A MODERN GRAYWAY PAPERSHELL PECAN ORCHARD

### PLAN ADAPTED FROM U. S. GOVERNMENT PLANTING

• For the past few years we have been using, in quite a number of commercial plantings for our customers, an orchard plan adapted from the planting plan of an orchard of about 2,000 trees belonging to the U. S. Government near Brownwood, Texas. The heart of this plan is the utilization of early, heavy-bearing varieties spaced to occupy the land fully during the early life of the orchard, thereby bringing it into paying production at a very early age.

### EARLY AND HEAVY PRODUCTION

- We believe it is possible for a well cared for pecan orchard set according to our modern plan actually to pay for itself before the ordinary planting will come into profitable commercial production.
- An orchard set by this plan should come into commercial production from 3 to 5 years earlier than the ordinary planting, be in profitable bearing at 6 to 8 years of age, and in commercial production at around 10 years as compared with 15 to 20 years for the usual planting. The orchard should produce **QUADRUPLE** the income of an ordinary planting for the first 12 to 15 years, and **DOUBLE** it for the following 8 to 12 years.
- Our modern plan also provides **POLLENIZERS**. In recent years scientific workers have shown that certain varieties of pecans produce better with other nearby varieties to furnish pollen at the proper time.

• We have prepared a leaflet with diagram and explanations of details of our modern orchard plan. Send 10c in stamps or coin to cover printing and mailing costs. This amount will be refunded to purchasers of pecan trees, making the plan free. The proper choice of varieties (See "Hints on Selecting Varieties") can be made far more intelligently by following our planting plan.

#### **FREE**

We will draw planting plans free of charge for our customers.

## PRACTICING WHAT I PREACH



**Nearly 2,000 of these young Papershell GRAYWAY trees from my own nursery, planted in my own pecan orchard—already starting to bear.**

I am developing a fine pecan orchard on the Colorado River in Bastrop County that I am expecting to produce a very material income to assist in educating our children, to provide an income after I retire from active business and, finally to be left to our children as a dependable source of income after Mrs. Gray and I have passed on.



Who wouldn't be proud to own a fine papershell pecan orchard like this?

This "grandpa" tree is the largest native pecan tree in our orchard, and don't you think it proves that I have good pecan land? We have left nearly 100 extra good bearing native pecan trees in our orchard and got over 20,000 lbs. of native nuts from them in a single year. Papershell production is now increasing rapidly.



FARM

FRUIT TREES  
VINES-ROSES  
POWER SPRAYSINCOME  
BUILDERS

GRAYWAY TREES

HOME

SHRUBS  
EVERGREENS  
ORNAMENTALSMORE PROFITABLE  
THAN FIELD CROPS

A prominent grower says that his books show that for a period of years on rich river bottom land, if he had had only one pecan tree per acre, he would have made more money from pecans than he received for cotton.

Who hasn't heard the story of the land owner in South Africa who sold his little farm and traveled all over the world in search of a fortune—and one of the largest diamond mines ever found was discovered in the back yard of the farm that he had sold. Thousands of farms throughout the pecan growing sections of the United States have been overlooking or neglecting the "diamond mines" right on their own farms—good fields of fine pecan-growing soil, strips along the creeks, overflow land where it's risky to plant crops, etc.

## SOME THINGS PECANS MIGHT DO FOR YOU

*Pecan Trees Will Replace Unprofitable Crops.* An acre of good pecan orchard should produce more pounds of papershell pecans per acre than cotton and four to six times as many pounds than of beef. And the pecan orchard is planted only one time—cotton has to be planted every year. On suitable land, we believe papershell pecans will pay several times as much per acre as corn, cotton, alfalfa, pasture, etc. If this is true, and it has been demonstrated many times, why not plant pecans?

*Pecan Trees Will Pay Your Taxes.* Ten good pecan trees should pay as much as \$100 in taxes each year, and a hundred should provide \$1000 annually for taxes and other expenses. Many farms could easily utilize 50 to 100 papershell pecan trees in fence corners, along creek banks, about houses, etc., where the land would hardly be missed.

*Pecan Trees Will Repair Tenant Houses.* If the ordinary farm tenant house is provided with ten papershell pecan trees "on the halves," the owner's half should provide enough money each year to keep the tenant's house painted and repaired.

*Old Age Pensions Or Age Security?* No elderly couple with 100 mature, bearing papershell pecan trees on good soil should ever be dependent upon relatives or charity, for an average annual crop of only 100 lbs. papershell pecans per tree at a low price of 15c per pound will pay them \$1,500.00 per year.

*Providing Annual Income.* Would you like to provide for an income of \$5,000 per year? Then 500 bearing, mature papershell pecan trees in good soil should do it—and perhaps more.

*Pecan Trees Will Educate Your Children.* One hundred papershell pecan trees should keep a boy or girl (perhaps two of them) in College by providing \$1,000 per year for that purpose throughout the life of the orchard, perhaps for 100 years or more.



# NEW

## SCIENTIFIC CHEMICAL ROOT TREATMENT



Developed by scientific workers  
in the U. S. Pecan Laboratory in  
Texas.

### SEE THE DIFFERENCE!

What a difference! Untreated and treated roots of two pecan trees, same age, transplanted, then dug at the end of the first season. Photograph shows amazing new root growth stimulated on the right hand tree by root treatment. Left hand root had no treatment.



### TESTED ROOTSTOCKS

A papershell pecan tree really is two separate individuals united by budding or grafting. It consists of a papershell TOP budded or grafted onto the ROOT or underground portion. The best papershell top budded on an inferior root produces only an inferior tree; it is like a fine house built on a quicksand foundation.

Since the top of the tree must depend upon the root for food and moisture, we decided that if we could find a superior rootstock, we could then produce a "double-improved" papershell pecan tree, with "Good Blood at Both Ends." For nearly 15 years we have been testing and comparing rootstocks from hundreds of sources, growing them side by side year after year until we could eliminate the weaklings and retain the stocky, uniform, vigorous ones that we now use as our TESTED ROOTSTOCKS, exclusively in our nursery for GRAYWAY customers.

It is this "extra" or double-value that GRAYWAY trees carry to our customers.

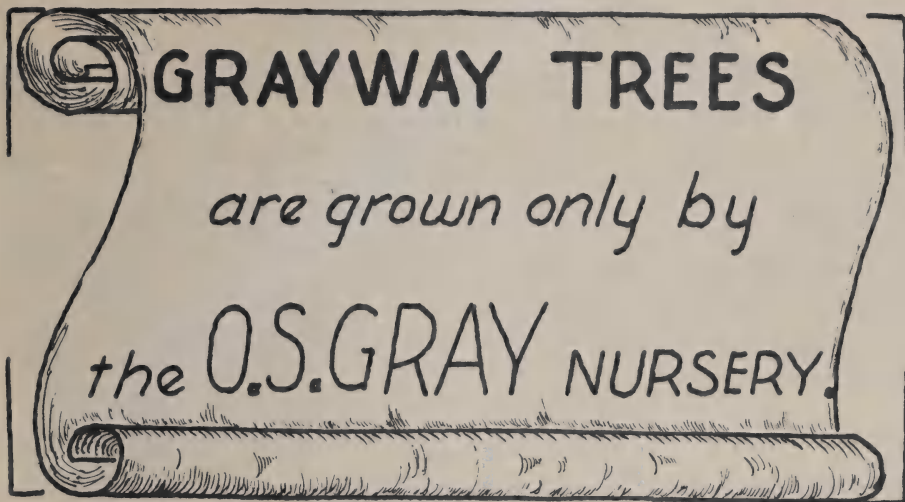
### A Pecan Tree Can't Be Any Better Than Its Roots

That's why we have improved the roots as well as the tops of our trees

**"Good Blood At Both Ends of the Tree"**







**Every GRAYWAY tree offers PLUS value — extras that go into every GRAYWAY tree to make it the very best and finest tree that can be produced.**

1. GRAYWAY trees are "grown right"—kept in a healthy, vigorous condition during the growing season so that they are chock-full of reserve food and stored-up energy to enable them to live and grow when they are transplanted. They are easy to live and grow.

2. GRAYWAY trees are dug and handled carefully. **GUARANTEED** to reach the customer in good condition, full of life and vigor.

3. GRAYWAY trees are budded on **TESTED ROOTSTOCKS**, chosen after more than 15 years of testing.

4. GRAYWAY trees are grown only in our own nursery field—not bought from other nurseries and shipped in for re-sale.

5. New **SCIENTIFIC CHEMICAL ROOT TREATMENT**, developed by the U. S. Government to make roots grow abundantly on transplanted trees to make them grow faster in your orchard or about your home. Our root-treatment makes transplanting easier and safer, even with large trees.

6. More than 20 **VARIETIES** of Grayway papershell pecans to select from—just the right variety for every purpose.

7. GRAYWAY trees represent more than 20 years of experience with papershell pecans; thousands of miles of travel to observe and study all phases of the pecan industry in many states.

8. Excellent **SERVICE** from a staff of helpers—courteous employees to serve you whether you come to the nursery or order by mail.

9. **CONVENIENT** ways to buy:-

- (a) Drive to our new location on the Dallas-Fort Worth Highway, ½ Mi. W. of Arlington.
- (b) Sit in your own home, select from illustrated catalog and mail your order.

10. Every GRAYWAY tree includes a **SQUARE DEAL**. Through the years, we have done our dead level best to give the customer a square deal and the best evidence we can offer is that so many of our customers of former years are sending their friends and neighbors to us for trees.

## GRAYWAY TREES MAKE GOOD

"The proof of the pudding is the eating," and the proof of the value of *Grayway* trees is the way they are living and growing and yielding in the hands of thousands of customers. *Grayway* Papershell Pecan Orchards begin to bear profitable crops at an early age. Nearly 20,000 *Grayway* Trees are represented in the fine young orchards shown on this page.

### Healthy Babies →

Over 2,000 trees from our nursery in this modern planned orchard, just planted. Only a few years until it is one of the finest in the country.



### ← 3 to 4 Years Old

Over 5,000 trees on our tested rootstocks in this splendid orchard, 3 to 4 years old when picture was made—and hundreds of them were already bearing!

### 5 Years Old →

Nearly 10,000 of our trees in this orchard — many of them already bearing, at the age of 5 years! Just look at the growth of these trees. It takes real root-systems to produce trees like that.



### 42 Lbs. Per Tree

### ← Eighth Year

Photo taken when 7 years old. Nearly 1,000 trees on our tested root-stocks in this beautiful orchard. Trees of Moore variety, in 8th year averaged 42 pounds per tree; some trees bore nearly 100 pounds.





EASY  
to  
LIVE

*Grayway* Trees are chock-full of stored-up energy. Customers find them easy to live and grow. They are grown, dug and handled carefully and packed to reach the customer in excellent condition.



EARLY  
to  
BEAR

Many customers tell us that their *Grayway* Papershell Pecan Trees begin to bear the second year. Hundreds of our nursery trees are bearing delicious pecans right in the nursery rows every year.

*Count 'em*—fifteen fine Papershell Pecans the second summer after planting this *Grayway* tree. Not at all uncommon for this to happen—not long before the money will begin to roll in.



This large shipment of *Grayway* Pecan Trees is for the United States Government—Department of Agriculture, for one of their experimental papershell pecan orchards.

# The Best of the Standard Varieties— Budded on Our Tested Root-Stocks

## Western Varieties



**BURKETT**—Large—40 per lb. Thin shell; 36% plump, rich kernel. Mid-season ripener; heavy producer. Most popular western variety.



**WESTERN SCHLEY**—Early and heavy producer; about 55% per pound; 60% kernel. Moderate early ripener; vigorous grower good yard tree.



## Eastern Varieties



**SUCCESS**—Most popular eastern variety in Texas. Large—40 per pound; medium shell; 52% kernel. Fairly early producer; ripens uniformly in mid-season. Buds late in spring.



**DESIRABLE**—One of the largest. Excellent cracker; early bearing; promises to be one of heaviest producers.



## NEW VARIETIES

### WHICH WE ARE RECOMMENDING

These are the few of the new varieties we believe will produce unusual results—and which we can safely recommend for extensive trial. We believe them to be a real addition to our standard variety list.

Three new pecans mature perfectly in Southern Kansas where they originated. There is a definite need for more good varieties that will mature properly north of Central Oklahoma where frost catches some. We believe these will become standard varieties as soon as we have an opportunity to know them better.



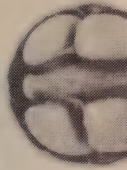
**COY**—Slightly larger than Tissue Paper. One of the most attractive nuts, in bulk, that we have seen. Excellent kernel that comes out clean.

**TISSUE PAPER**—One of thinnest shells; long shape, rounded ends; sweet, oily and fine flavor—a beautiful meat. Good producer; with record of bearing every year.



**JOHNSON**—Also from Southern Kansas.

## The New BRAKE Pecan





# O. S. GRAY NURSERY

ARLINGTON, TEXAS

## PRICE LIST No. 42

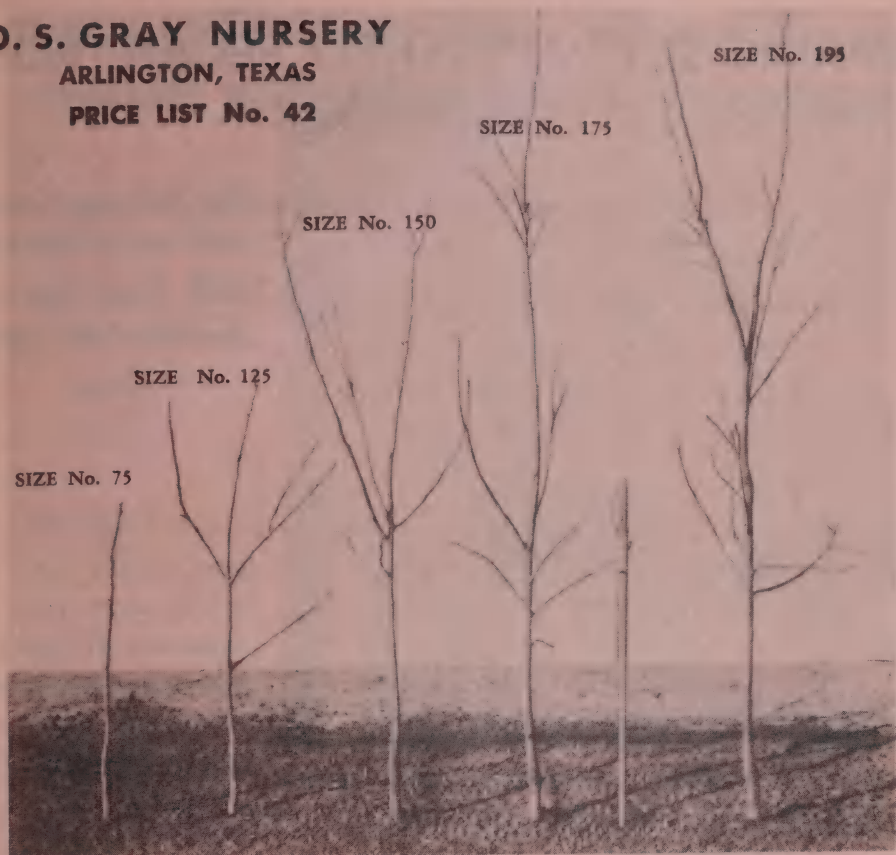
SIZE No. 195

SIZE No. 175

SIZE No. 150

SIZE No. 125

SIZE No. 75



SIZE No. 75	SIZE No. 125
Per Tree	Per Tree
3 for . . . \$ 2.39	3 for . . . \$ 3.89
10 for . . . 7.79	10 for . . . 12.48
25 for . . . 18.75	25 for . . . 28.75
100 for . . . 72.50	100 for . . . 98.95

- (1) These prices are postpaid to Texas, Louisiana, Oklahoma, and Arkansas. These sizes can be sent by mail.
- (2) They will be pruned, ready for planting.
- (3) Parcels post sizes are given our Scientific Root Treatment without extra cost.

SIZE No. 150	SIZE No. 175	SIZE No. 195
Per Tree	Per Tree	Per Tree
Each . . . \$1.50	Each . . . \$1.75	Each . . . \$1.95
10-24 . . . 1.40	10-24 . . . 1.65	10-24 . . . 1.85
25-74 . . . 1.30	25-75 . . . 1.50	25-74 . . . 1.75
75-100 . . . 1.20	75-100 . . . 1.40	75-100 . . . 1.55

- (1) Write for special prices on orchards of 100 trees or more.
- (2) Add 5c per tree if Root-Treatment is desired.
- (3) Add 25c per tree for Coy, Tissue Paper, Johnson, Major, Green River and Brake.
- (4) These prices are f. o. b. Arlington.
- (5) These sizes should be sent by express or motor freight.

## OUR METHOD OF PECAN TREE CLASSIFICATION

Our customers have been so well pleased with our method of classifying our Western Grown paper-shell trees that we are using it again. The usual method of using height alone very often places tall, slender trees in a high price class where they do not belong. The diameter of a tree is, in our opinion, the best indication of its value; so we go almost altogether by diameter rather than by height.

The illustrations and specifications are for your guidance, to make it easy for you to order just what you want. Some varieties and trees will vary slightly. Bear in mind that no two trees are exactly alike. We have chosen trees in the illustrations as fair representatives of the various classes.

SIZE No. 150 are approximately  $\frac{3}{4}$  —  $\frac{7}{8}$  inches in diameter and 4 to 6 feet high.

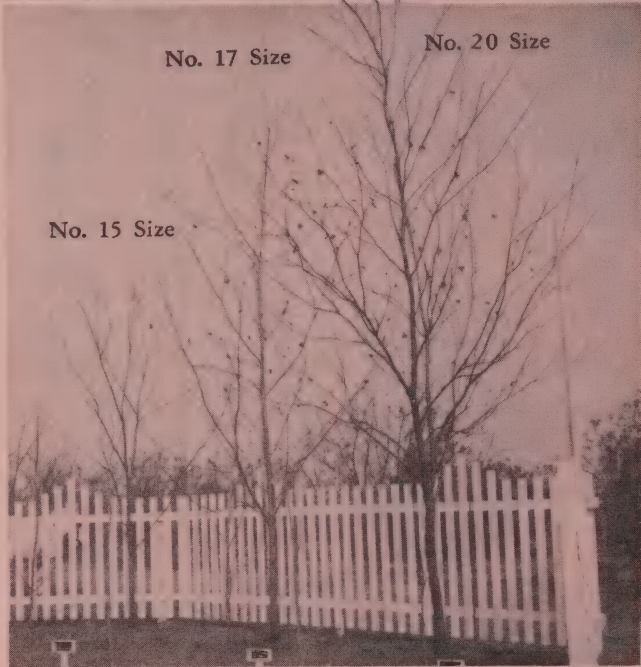
SIZE No. 175 are approximately  $\frac{7}{8}$  —  $1\frac{1}{16}$  inches in diameter and 5 to 7 feet high.

SIZE No. 195, trees approximately  $1\frac{1}{16}$  —  $1\frac{1}{4}$  inches in diameter and 6 to 8 feet high.

PARCEL POST SIZES: Sizes No. 125 and No. 75 can be sent by parcels post right to your mail box. The No. 75 have one-year papershell tops two feet or more in length and are on our best Tested Root-stock dug  $2\frac{1}{2}$  feet deep, making the entire tree nearly five feet long. The roots are well branched, young three-year-olds that transplant easily. The No. 125 size is a larger tree, running approximately six feet long, root and top. These are both some of our best trees, and with reasonable care nearly 100 per cent of them live and grow.

**GUARANTEE:** We guarantee our trees and plants to be in first-class condition in every respect when they reach the customer, but we do not guarantee them to live or grow. We give no other warranty, expressed or implied, unless in writing and over the personal signature of O. S. Gray.

# BEARING SIZE PAPERSHELL PECAN TREES



**We Believe These  
Trees Will Please You  
With Their Fine Ap-  
pearance and Early  
Crops**

Our larger sizes of pecan trees can save five or more years in time and are sufficiently large to add immediately to the attractive appearance of a home.

If you pay, say, two dollars for a hackberry, the two dollars is gone for all time to come. But, if you pay \$25.00, or even as much as \$100 for a nice pecan tree, it will be comparatively few years until you can get all your money back in pecans, after which the pecan tree pays increasing dividends for many years to come.

*Prices are  
F. O. B. Arlington*

## Prices and Terms on Bearing Size Trees

- (1) All prices include our new *Scientific Root-Treatment*. Prices are subject to change without notice.
- (2) **PACKING CHARGES.** Because of a large root system dug with these trees it costs us about as much to pack one tree as it does to pack three; so *if less than 3 trees* are ordered, the following packing charges will be added to the net price of the trees:
  - (a) On No. 2 and No. 3 sizes add 50c to your order.
  - (b) On No. 5 and No. 7 sizes add \$1.00 to your order.
  - (c) On No. 10 size and up, add \$2.00 to your order.
- (3) Deduct 5 per cent Discount on orders of 6 to 9 trees; or 10 per cent on orders for 10 trees, or more. Write for prices of 25 trees or over.
- (4) The illustrations are for your guidance, and we have chosen the trees as fair representations of the various classes. In ordering trees, bear in mind that no two trees are exactly alike. If you will tell where you wish to set the trees (front, back, driveway, etc.) we will do our best to please you. If you can't come to the nursery and select just what you want, we will take special care to please you.

	Size Hole Required for Planting	PRICE
No. 3 Size . . . . .	3½ to 4 ft. 3½ ft.	\$ 3.00
No. 5 Size . . . . .	3½ to 4 ft. 3½ ft.	5.00
No. 7 Size . . . . .	4½ to 5 ft. 3½ to 4 ft.	7.00
No. 10 Size . . . . .	5 to 5½ ft. 3½ to 4 ft.	10.00
No. 12 Size . . . . .	.6 ft. 3½ to 4 ft.	12.50
No. 15 Size . . . . .	.6 ft. 4 ft.	15.00
No. 17 Size . . . . .	.6 ft. 4 ft.	17.50

NOTE: Same guaranty terms apply as with smaller sizes.



**If you will remove these colored sheets carefully you will not injure the catalog.**

Many people don't know where to go to buy papershell pecan trees and other plants from a reliable source, and you can do them and us, too, a favor that will be greatly appreciated if you will tell them about the GRAYWAY trees and about our nursery. If you will send us their names, we will be more than glad to send them a copy of our catalog. Most of our customers come to us because some previous customer or friend has recommended us to them.

Name \_\_\_\_\_

Address

*Interested in*

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Sent by \_\_\_\_\_

Address \_\_\_\_\_







FARM

FRUIT TREES  
VINES-ROSES  
POWER SPRAYS

O. S. Gray Nursery

HOME

Double-Improved Papershell Pecan Trees  
"Good Blood At Both Ends of the Tree"

SHRUBS  
EVERGREENS  
ORNAMENTALS

ARLINGTON, TEXAS

Dear Friend:

It is very likely that you have a friend, neighbor, or acquaintance who would like very much to have a copy of this catalog. Some friend who owns farm land might find in it a suggestion that would prove highly profitable.

If you will send me their names on the blank on the back of this sheet, I'll see that they receive a copy promptly.

*O. S. Gray*

I should like to answer right here some of the most common questions that are being asked in letters that come to us.

How to Choose Pecan Varieties

On page 14 of our catalog you will find valuable suggestions about choosing "eastern", "western" and the "northern" varieties. If you are in doubt, let us choose your papershell pecan varieties for you.

What is the best time to set our Pecan trees?

There is no better time in all the year to transplant GRAYWAY pecan trees than February and March. Experience with thousands of our trees over many years convinces us that some of the highest percentages of living trees have come from trees set during these months. We set nearly 3,500 trees for a customer the last of March and first of April, and he told us he lost less than two dozen trees. Grayway trees transplant fine up until the leaves begin to put out, which is generally around March 25 to April 5. Don't lose another year, but go right ahead and gain a full year by planting now. Many trees and shrubs do better if planted in the fall - the pecan is of a different nature, and that is why we are emphasizing our wide experience with February-March, since many people have been led to believe otherwise.

Distance Apart to Set Pecan Trees.

Many commercial orchardists are setting trees 35' x 35' (36 trees per acre) in order to bring the orchard into early commercial production and make it pay off without waiting. We have a pamphlet, "Planning a Modern Pecan Orchard" that we will send you for 10¢ in stamps or coin. Other spacings used are, 50 x 50 ft. (18 trees per acre); 60 x 60 ft. (12 trees per acre); 70 x 70 ft. (9 trees per acre). A spacing of 30 to 50 feet is often used for shade trees around a home.

How do we ship Pecan Trees.

We dig our pecan trees with long tap roots, and they are all shipped by express or motor truck freight except the "PARCEL POST SIZES" that are shipped by mail direct to your post office.

Write us for any special information you might like to have.

O. S. GRAY NURSERY

## HOME

SHRUBS  
EVERGREENS  
ORNAMENTALS

Customer's Signature \_\_\_\_\_



No. 7 Size

No. 10 Size



*Our Nos. 7, 10, and 15 are popular*

By our special process, boxing the dirt about the roots, we can move extra large, bearing papershell pecan trees from our orchard to your home. Prices on these trees range from \$35.00 to \$100.00 each, planted and guaranteed. These lovely trees will repay their cost again and again in fine crops of delicious nuts—as well as add immediately to the appearance of the homes where they are planted.

## Information About Bearing Size Pecan Trees

Following data is approximate, in order to give a better idea of sizes, etc., for those who are interested.

**No. 3 SIZE.** Quite a few of these have borne a few nuts. They run about  $1\frac{1}{2}$  to  $1\frac{3}{4}$  inches in diameter and 8 to 10 ft. high.

**No. 5 SIZE.** Nearly all of these trees have borne nuts in the nursery. They run about  $1\frac{3}{4}$  to 2 inches in diameter, 9 to 12 ft. high.

**No. 7 SIZE.** All have borne 1 to 3 crops of nuts in the nursery. They run about 2 to  $2\frac{1}{4}$  inches in diameter, 10 to 13 ft. high.

**No. 10 SIZE.** About  $2\frac{1}{4}$  to  $2\frac{1}{2}$  inches in diameter, 12 to 14 ft. high.

**No. 12 SIZE.** About  $2\frac{1}{2}$  to  $2\frac{3}{4}$  inches in diameter, 13 to 15 ft. high.

**No. 15 SIZE.** About  $2\frac{3}{4}$  to 3 inches in diameter, 14 to 17 ft. high.

**No. 17 SIZE.** About 3 to  $3\frac{1}{2}$  inches in diameter, 15 to 20 ft. high.

**No. 20 SIZE.** About  $3\frac{1}{2}$  to 4 inches in diameter. We have a few special trees of this size and larger.

**NOTE:** The No. 10 size and up have borne from two to four crops of pecans. All sizes have our new Scientific Root Treatment.



Large bearing Gray-way trees are moved by our special process.

## FRUIT PRICE LIST

PEACHES				APRICOT				BOYSEN BERRY and PARKER THORNLESS	
Size	1-9	10-49	50 up	Size	1-9	10-49	50 up		
2/3	20c	18c	15c	Medium	50c	40c	—		
4/5	40	35	30	Large	75	65	—	75c doz.; 25, \$1.50; 50, \$2.75;	
5/6	60	50	40	(Supply very limited)				100, \$5.00	
PLUMS				PERSIMMON				STRAWBERRY	
Medium	35c	30c	—	3 ft.	45c	40c	—	IMPROVED KLONDIKE	
Large	75	65	—	Large	1.50	—	—	Choice Plants, 50, \$1.25;	
APPLES and PEARS				GRAPES				\$2.00 per 100	
Small	30c	25c	—	Large	25c	20c	—	CHINESE JUJUBE	
Medium	45	40	—	Ex. Large Bearing Size				Lang . . . . . \$1.25	
Large	75	65	—	Champ-anel	35c	30c	—	Seedling . . . . . 0.75	
FIGS				BUSH CHERRY				NOTE: All prices subject to change without notice.	
Small	25c	20c	—						
Medium	50	40	—						
Ex-Large	75	65	—	Bearing Sizes	65c ea.; 2 for \$1.25				

## SPECIAL FRUIT OFFERS

*Fruit for National Defense*

### VICTORY OFFER No. 1, \$2.88 Postpaid

- 24 Trees, 2-year, 18-24 inches high
- |              |                    |
|--------------|--------------------|
| 8 Elberta    | 2 Belle of Georgia |
| 2 Arp Beauty | 2 Mayflower        |
| 2 Mamie Ross | 2 J. H. Hale       |
| 2 Leona      | 2 Chinese Cling    |
| 2 Red Indian |                    |

These are all State Inspected and Certified Disease-free, and are first-quality trees. They will not disappoint you.

### VICTORY GRAPE OFFER No. 4, \$2.95 Postpaid

- 5 Champanel (see description on page 20 of our catalog). Disease-resistant, bearing-size vines, 35c size.
- 2 Carman  
2 Black Spanish  
1 Niagara
- 10

### VICTORY PEACH OFFER No. 2, \$5.95

24 Trees, same as No. 1, but with larger 2-year, 3 to 4 ft. Trees

### VICTORY FIG OFFER No. 5, \$2.48 Postpaid

### VICTORY PEACH OFFER No. 3, \$10.98

24 Trees, same as No. 1, but with 2-year, extra large 5 to 6 ft. Trees.  
For those who want largest size.

- 2 Texas Everbearing, 50c size  
3 Brown Turkey, 50c size  
1 Magnolia, 50c size
- 6 Bearing Size, will bear first season.

## MONEY-BACK GUARANTEE

**GUARANTEE:** These are all guaranteed to be first-class plants. All have been inspected and certified disease-free by the State Department of Agriculture. If you are not pleased with them in every way when they arrive, you may return them and we will refund your money.



**SQUIRREL'S DELIGHT** — Early, heavy producer; large—50 per pound; medium shell—56% kernel. Extra early ripener; vigorous grower.



**SAN SABA IMPROVED (W)**—Medium size, 60 per pound, 60% kernel. A heavy producer after it comes into bearing, not an early bearer. Ripens moderately early.



**CLARK**—Early, prolific, regular bearer. 65 per pound; 57% kernel, high quality. Ripens mid-season.



**NUMBER SIXTY**—A real papershell — about 60-70% kernel. Early producer; good bearer; one of the finest eating pecans.

**STUART**—Old variety, safely used over wider territory than probably any other. Large, medium shell—48-50% kernel. Early ripener.



**SCHLEY**—Unsurpassed quality and flavor. Large—50 per pound. Fully 60% kernel. Recommended for uplands of East Texas; bottom lands of Central and West Texas.



**DELMAS**—Large—40 per pound, 47% kernel. Too late maturing for North Texas and Oklahoma. Productive with age. Beautiful yard tree.

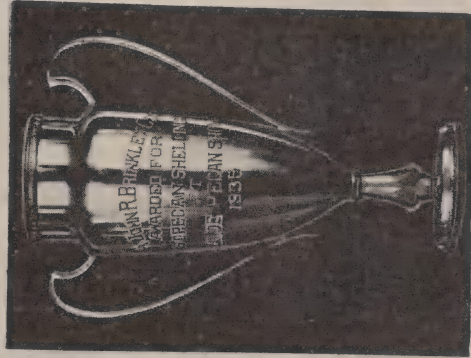


**MOORE**—An amazing producer; bears early and heavy; ripens early enough to one of first on market. 67 per pound; 50% kernel.

## THINNEST SHELL OF ALL

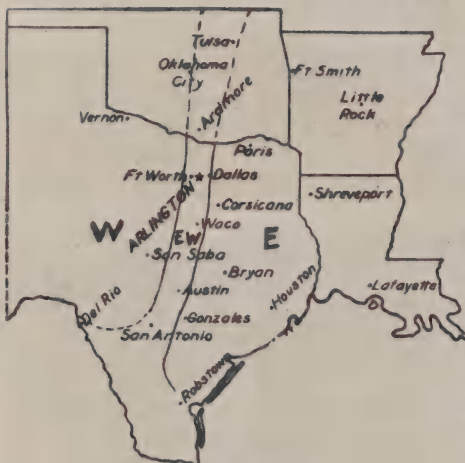
• If there could be such a thing as a perfect pecan, this must be the nearest thing to it yet produced. Extraordinarily thin shell, about same thickness as an eggshell. Regular shape. Smooth, plump kernels, 60% to 66% of total weight. We have never seen its equal in cracking-out qualities. Bears 2 to 5 nuts per cluster. Very regular fruiter, early producer.

• The original Brake pecan tree, recently, at 25 years of age, was 1 foot 10 inches in diameter, 5 feet 2 inches in circumference. Beautifully shaped for a wonderful shade tree. It has been a very persistent and regular bearer of good crops. Its mother tree from which the nut came that was planted to produce the Brake, was over 100 years old when cut down. A beautifully shaped tree about 100 feet high.



• The first patented pecan. Introduced by Mr. Wm. Brake, Rocky Mount, North Carolina. We have exclusive distribution of this wonderful pecan for the Southwest, and are recommending it for trial planting. A few Brake nuts have been fruited in Texas during the past two years that are very wonderful and larger than those from the original tree. We have just a few trees for distribution this year, and will select orders so that they may be distributed over our territory.

Cup awarded to Brake for "Best Shelling Pecan"—1934.



## Selecting Pecan Varieties

Use the map as a general guide in choosing between Eastern (E) and Western (W) varieties. Area "E-W" is most difficult. In general use eastern varieties in lowlands and western in uplands.

### VARIETIES for MORE NORTHERN SECTIONS

For Northwest Texas, Western, Central and Northern Oklahoma, Northern Arkansas, Kansas and Missouri, it is important to have varieties that mature early—ahead of frost.

#### Northwest Texas and Western Oklahoma

We suggest Squirrel's Delight, Western Schley, Number Sixty and San Saba Improved as some of the best.

#### Central and Northern Oklahoma

Stuart, Squirrel's Delight, San Saba Improved, Number Sixty, Success and Schley. We call attention also to the Coy, Tissue Paper and Johnson that originated in Southeastern Kansas; and to the Major and Green River, two Kentucky varieties that have been doing well in Northern Oklahoma.

#### Kansas, Missouri, and North Arkansas

The Coy, Tissue Paper and Johnson, originating in Southeastern Kansas; and the Major and Green River, originating in Kentucky, certainly should be more widely used for plantings. Among our standard sorts, the Stuart seems about as good as any, but there isn't much actual information about pecans in these areas,

although there are thousands of native pecans along many of the streams, indicating the possibility of commercial development with proper varieties.

### Pecan Varieties Should Be Chosen for a Definite Purpose

Too many people have selected their pecan varieties for only one thing; namely, "size." As a result, many inferior pecans have been planted, as some of the largest varieties, such as Nelson and Mahan, two of the largest, are good examples of nuts that have been notoriously poor fillers in our territory. We make a constant study of the actual performance of pecan varieties in bearing orchards in our territory so that we can give the very best suggestion to our customers in their choice of the most profitable kinds.

### Importance of Tonnage-Yield

The largest and finest pecan in the world is worthless commercially unless it will bear good crops. From a money-making standpoint, a variety that will give a high yield is of utmost importance. The heavy-yielding varieties, not the shy-bearers, will continue to be the most profitable.

EARLY PRODUCTION is also an important item. We know an orchard just 9 years from transplanting, from which over 6,000 pounds per acre have been harvested from the early bearing variety Moore, whereas less than 400 pounds per acre have been gotten from the late bearing variety Stuart in the same field.

### Don't Overlook Varieties for Shelling

The bulk of our pecan production will always pass through a commercial shelling plant before being consumed, and the sheller prefers a medium-size pecan that will turn out a high proportion of meats.

When 100 pounds of the ordinary wild or native pecans are shelled, about 36 to 40 pounds of meats are obtained. From 100 pounds of such nuts as Clark, Number 60, etc., we obtain about 60 pounds of meats—or fully half as much more as from the natives. For this reason alone, if a pound of native pecans is worth 6c to 10c per pound, these others are worth 50 per cent more, or from 9c to 15c per pound.

We do not hesitate to say that orchardists should use more varieties like Clark, No. 60, Moore, Nugget, etc., specifically for the purpose of growing pecans for the shelling plants.



# GRAYWAY

Trees are well-grown, chock-full of energy and vitality so they are easy to transplant and quick to bear, fulfilling our slogan, *"Easy to live and early to bear."*

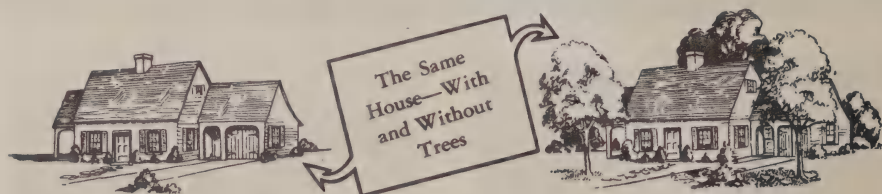


**These Thousands of Fine  
GRAYWAY PAPERSHELL PECAN TREES**  
growing in our own nursery  
deserve all the nice things our hundreds of  
visitors say about them.



# Look What a Difference

## Trees Help Make Lovely Homes



"He who plants a pecan tree plants shade, comfort, pleasant hours and food for those who pass that way."

A few trees certainly make a big difference in the appearance of a home, don't they? No wonder we love trees so much! They do so much for us in so many ways. The home without trees, in the above sketch, seems somewhat "naked"; while the one with just a few trees is transformed into a most inviting and lovely place.

The Pecan is one of the most beautiful and long-lived of trees, valuable not only because of its shapely beauty and long life, but also for its delightful, nutritious nuts. The food-value of pecans is well known, but do you know that a single pound of pecan meats has approximately the same amount of food value or energy as four pounds of beef?

The wild birds, animals and Indians knew well the nutritive value of the pecan. Both the Squirrel and the Indian stored them for winter food supply. We have a friend who gathered more than 1,000 pounds of fine papershell pecans from his yard shade trees. Most homes in the pecan belt can grow a valuable part of their food supply on papershell pecan trees right in their yards, for the pecan will provide both shade and nuts.

### SHADE TREES THAT PAY DIVIDENDS

The pecan is the only tree we know of that will actually PAY you for setting it out—it will repay you every penny you put into it and then continue to pay dividends in cash (nuts) year after year long years after the planter has passed off the scene. When you buy the ordinary shade tree you "spend" money—when you buy a GRAYWAY Papershell Pecan tree for your home, you are making a wise investment that you may expect to pay increasing dividends for many years. Had you thought that a few Grayway Papershell Pecan trees about your home might pay your taxes? I have a photograph of a home in South Texas with one pecan tree in the yard that has kept the taxes completely paid for many years.

### EARLY BEARING

Grayway trees — thousands of them — are bearing right in our nursery. We have gathered more than 5,000 lbs. of papershell pecans from our nursery fields in a single season. Many trees with four or five year old tops bear quite heavily, as you will see in the illustration.

Many Grayway pecan trees start to bear a few nuts the next year after transplanting—that is, the second summer. Occasionally one will bear the same year it is planted, but we think that this is bad for the tree. Usually, they begin to bear the second to third or fourth year after they are transplanted, depending upon the habit of the variety and how well it grows off, etc.





# BEARING PECAN TREES

**Transplanted from Our Orchard to Your Home**



## **A NEW LANDSCAPE SERVICE FOR TREE LOVERS**

### ***For Quick Results***

OUR FULL SIZE BEARING PECAN TREES AT YOUR HOME SAVE YOU FIVE OR MORE YEARS' TIME. Sufficiently large to add immediately to the attractive appearance of any home.

### ***Our Special Process***

For years, it has not been thought possible to move bearing pecan trees. We use a specially designed box to retain a ball of earth intact about the roots.

### ***Trees Make Attractive Homes***

NO HOME IS COMPLETE WITHOUT TREES to make it, "A place of beauty, so attractive that every passing stranger inquires, 'Who lives in that lovely home?'"

### ***One for Each Member of Family***

Why not a pecan tree for each member of your family? No tree is more beautiful; no nut so excellent. The pecan is a tree of shapely beauty and long life. Many of us have a special love for some tree, planted perhaps by a father or grandfather, about which we played as children.

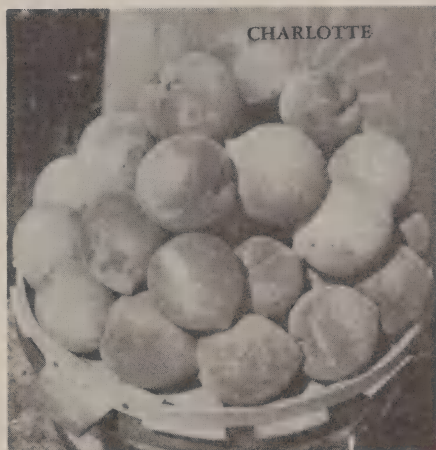
*Note:* Illustrations show two of these trees during their first summer. One bore over 200 pecans.

*Prices and Specifications Gladly Furnished*

# FRUIT for NATIONAL DEFENSE

Make your home an arsenal of healthful fruit for National Defense. Fruit helps form sound, healthy children full of energy and life.

Just a few dollars invested in trees and vines chosen to ripen fruit in succession will supply a family with fresh fruit in season and a surplus to can, preserve, pickle—and a surplus to sell. Few things will give as much pleasure and enjoyment as fruit, berries, grapes, apples, figs, etc. In the home orchard, many varieties can be grown and enjoyed that cannot be bought.



## PEACHES

(listed in approximate order of ripening.)

**MAYFLOWER**—Earliest of all to ripen. White flesh, freestone. Juicy. Mottled red.

**ARP BEAUTY**—Early yellow semi-cling. Ripens first half of June.

**GOLDEN JUBILEE**—Early yellow freestone, similar to Elberta. Large, delicious. June.

**CARMAN**—One of best white freestones. Sweet. Good producer. June.

**HILEY**—Juicy, prolific white freestone. Prolific. Good shipper. Last of June.

**FAIR BEAUTY**—Yellow flesh, almost freestone. Profitable market peach, ahead of Elberta.

**HALE HAVEN**—One of newer Elberta-type, yellow freestones that is becoming one of the most profitable for market. Beautiful; high quality; prolific. It gets to market 2 to 3 weeks ahead of Elberta. Good shipper.

**EARLY ELBERTA**—Yellow flesh freestone, 7 to 10 days ahead of Elberta. Good quality.

**ELBERTA**—Well known, yellow flesh freestone familiar to everybody. Improved strain.

**LEONA**—One of the most beautiful, largest and finest flavored yellow-flesh freestone peaches in our orchard is Leona. Heavy producer and wonderful quality. Ripens almost with Elberta and far superior to it. Highly colored red and yellow.

**J. H. HALE**—Follows Elberta. One of largest, most beautiful peaches. Red color; yellow flesh. Brings high prices where it produces well. Sometimes this peach doesn't yield well for some reason, but it surely is a dandy.

**FRANK**—This variety is proving a disappointment in so many places that we have decided to drop it from our list. We pulled up 50 trees from our orchard after failing to make anything from them for six or eight years.

**RED INDIAN CLING**—Well-known for pickling qualities and preserving.

**CHARLOTTE**—We still think this is the most beautiful peach ever produced, and that it is one of the greatest money makers, but we have only two or three hundred trees this season unsold when this catalog is being printed; so we are not reproducing it in full color in our catalog. Ripens about 10-14 days after Elberta, freestone, yellow flesh, strikingly beautiful. Originated by J. A. Evans. Next year we hope to again have a full assortment of the dozen or so of the new Evans peaches for you. Charlotte, with its striking beauty, comes in right at the time when peaches are scarce and in demand at good prices. Just a few trees for trial, 3 for \$1.98 postpaid, but don't be disappointed if we have sold out and have to send your money back.

## PLUMS

**SIX WEEKS**—Large, bright-red. Last of May. Earliest good plum.

**BRUCE**—Very large, firm shipper. Early. Has been our most profitable plum. Red.

**AMERICA**—Yellow, with red cheek. Enormous producer. One of best and surest. Cooking.

**GOLD**—Large yellow. Sure bearing. Cooking.

**COMPASS**—Medium size, dark red. Fine pies and cooking. The nearest thing to a cherry that will grow in some places. Excellent producer.

## PERSIMMON

**EUREKA**—Red fruit resembles large tomato. One of hardiest. Almost seedless. Few trees are more ornamental in the fall than one of these loaded with huge, highly colored fruits. Delicious for eating.



## BERRIES

### The Parker Thornless

#### Our New, Hardy, Thornless Youngberry

• A new berry originating in Tarrant County. A pleasure to pick the **LARGE, DELICIOUS** berries without bothering about thorns. We have tried other thornless Youngberries only to be disappointed in all but this.

• The thorny Youngberries in the same patch (right) were badly injured by severe spring freeze of '36, while **PARKER THORNLESS** (left) went ahead with full crop.

• Ripens ahead of Boysen; so you will want some of both kinds. Vines 10 to 15 ft. long should be on trellis—no dirty berries. Nearly large as Boysen berry.



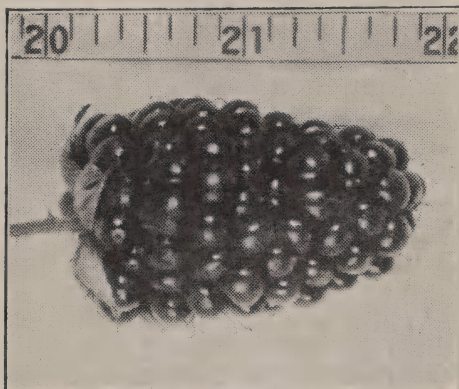
### The Boysen Berry

#### Largest Vine Berry Introduced

• Think of raising berries 2 inches long! We could hardly believe our eyes when we saw them. Hardy. Vigorous canes 15 to 20 ft. long. Grow on trellis to keep berries out of dirt. Ripens just as Youngberry goes out. Delicious. Better shipper than Youngberry.

### Youngberry

• Similar to above. Logan or Raspberry flavor. Usually bring twice price of ordinary berries. No large, objectionable seed. Canes 6 to 15 ft. long. Not good shipper, but a delightful home or near-market berry.



## BERRIES

**DALLAS** blackberry—the old standard, well-known reliable blackberry.

**AUSTIN** thornless dewberry—well known. Has stood the test of years. Large, good fruiter.

## NEW BUSH CHERRY

One of the most amazing innovations in the Southwest in many years. An amazingly prolific *dwarf* cherry. The picture gives you some idea of just how loaded with fruit it can be. Remains dwarf—3 to 4 feet high, in our plantings. If you like cherry pies, preserves, etc., by all means plant some of these. These and our berries are some of our earliest fruits to bear. You can expect a crop the second summer after planting. A beautiful bush—attractive in landscape planting. Cherries have not done well in some places—but just try this one, and see.





DOUGLAS PEAR

## PEARS

The pear tree is very shapely and beautiful. The tree is very long-lived. Many varieties do not grow here in the South because of "fire-blight" on twigs and limbs.

**GARBER**—Large, round. Widely grown. Eating and canning.

**KEIFFER**—Seldom affected by blight. Common southern preserving pear. Tree vigorous and prolific. One of safest pears to plant. Fruit ripened in cellar or storage is delicious.

**BARTLETT**—Subject to blight, but melting, rich flavor.

**DOUGLAS**. Rather new pear that attracts attention with heavy crops on small trees, many bearing in the nursery rows. I saw a tree, not much higher than a man's head, with over 200 pears. Blight Resistant. Eating, canning, preserving. Fine reputation as unusually heavy producers.

## APPLES

**RED JUNE**—Early, red. Heavy producer. Eating, cooking.

**DELICIOUS**—Large, attractive, well known. Red.

**YELLOW DELICIOUS**—Large, productive. Fine home or for market.

**KING DAVID**—Medium size, red. Noted for early production.

**TRANSCENDENT CRAB**. Cooking.



RED JUNE APPLE

**GRAPES** are grown everywhere. Easily grown and produce large returns from little effort. Why not have plenty of grape juice, jelly, jam?

**NIAGARA**—White, grown all over South. High quality. Vigorous grower.

**CARMAN**—One of most fool-proof and dependable. Black berry. Prolific.

**BLACK SPANISH**—Big bunches, small black berries. Juice. Fine in S. W.



## Champanel Grape

Champanel will grow where other grapes die because of root-rot or nematode. Valuable on lime soils where most other grapes do not do well—grows on any kind of soil. Try this grape if others have been dying out on you. Valuable.

Large, open clusters of black berries. Beautifully colored juice. Good eating, too. Ripe berries hang on vine in good condition for long time. Resists heat and drought.



## ROSES

### Two-Year-Old, Field Grown

There are hundreds and hundreds of roses, and we have made a selection of some of the most popular and trouble-free kinds. We do not believe that the average rose grower wants roses that require a lot of special care.

#### RED ROSES

**RED RADIANCE.** One of hardiest and most fool-proof of all reds. Free blooming.  
**ETOILE DE HOLLANDE.** Many say this is the finest of all reds.  
**E. G. HILL.** Ranks with the best reds.  
**FRANCIS SCOTT KEY.** Very large, beautiful and double.

#### PINK ROSES

**PINK RADIANCE.** A hardy, satisfactory pink rose. Long buds.  
**EDITOR McFARLAND.** Clear pink on long stems. Vigorous, healthy. You'll like it.  
**EDITH NELLIE PERKINS.** Well known and excellent.  
**BRIARCLIFF.** Beautiful and fine.

#### YELLOW ROSES

**LUXEMBOURG.** One of the very finest of yellows beyond doubt.  
**GOLDEN DAWN.** Bush not so winter hardy as some.  
**MRS. PIERRE S. DuPONT.** Compact, leafy, free-bloomer. Fine.

#### WHITE ROSES

**K. A. VICTORIA.** One of hardiest and most satisfactory of all the white roses.

**NOTE:** Unless you mark your order "do not substitute," we will substitute a similar variety in case our supply is exhausted of part of an order. Roses of some varieties are scarce this season. In case any substitution is not entirely satisfactory, we'll gladly let you return the order—or will adjust it with you, for we don't want you to save something you don't want.

**PRICE:** \$3.00 per dozen f. o. b. nursery. To save C. O. D. charges, send \$3.50 and we'll refund balance after paying postage.

## ORNAMENTALS

At our New Greenhouses and Sales Offices on the Dallas-Fort Worth Highway, 1/2 mile west of Arlington, we carry a fine assortment of balled evergreens, flowering shrubs, vines, bedding plants, etc., with cash and carry prices. We also maintain a landscape service, with a graduate Landscape Architect. Many balled plants are too heavy to ship economically because of the weight of the dirt around the roots, but we are listing below a few items that can be mailed or shipped economically.

#### CRAPE MYRTLE

One of the finest flowering shrubs we can grow in the South. Everybody loves Crape Myrtle. The most popular color is Watermelon Red. Strong, bushy, 3-4 ft. blooming size, field grown plants, 3 for \$1, postpaid.

**NEW MILDEW RESISTANT** strain of watermelon red Crape Myrtle. Large, beautiful, showy blossoms. We will not know, without trial, whether it will be immune in the moist, coastal sections, but plants have never been attacked by mildew here at Arlington and last season gave it a severe trial when other kinds were badly infected. Try this lovely new strain if mildew has been giving you trouble. Plants 50c and 75c. (Minimum order sent postpaid is \$1).

#### AMOR RIVER PRIVET

This plant is the most widely used for planting around homes for foundation planting and hedges. Inexpensive, hardy, and about as fool-proof as any plant that we have. Can be sheared. A few inexpensive plants will screen off unsightly outbuildings, ugly fences, unattractive barnlots, the neighbor's weed patches,

**CALEDONIA.** A newer white that's proving popular.

#### TWO-TONE ROSES

**PRESIDENT HOOVER.** Large, beautiful orange-copper buds. Strong plant.  
**MARGARET MCGREDY.** Very fragrant, orange-scarlet. One of our favorites.  
**TALISMAN.** Salmon-red. Well known, beautiful.  
**BETTY UPRICHARD.** Popular. Orange-red buds.

#### POLYANTHA ROSES

**IDEAL.** Small, dark red blooms. One of best.  
**GOLDEN SALMON.** Very popular salmon Polyantha.  
**CECIL BRUNNER.** Lovely "sweetheart" rose.  
**BABY DOLL (Tip Top).** Dainty, shapely buds. Yellow and white, with rose tip.

#### CLIMBING ROSES

**CL. TALISMAN.** We think better than the bush of same variety.  
**CL. RED RADIANCE.** A good climbing rose.  
**PAUL'S SCARLET CLIMBER.** Intense scarlet display in spring.

etc. Makes a nice hedge down a driveway or walk.

Thrifty, bushy, well-rooted plants from our own field, 3 to 4 ft. high. Don't confuse these field-grown plants with the slender plants grown in a thick bed usually offered by mail.

**Price:** 3 ft. bushy, field-grown plants—  
 25 for \$2.50; 50, \$4.95; 100, \$8.95 Postpaid

**Price:** 4 ft. bushy, field-grown plants—  
 25 for \$3.50; 50, \$6.50; 100, \$11.95 Postpaid

#### PRIVET

**LODENSE PRIVET (Bare Root)**—A dwarf, compact, dense plant suited for low hedges or borders; also for tubs.

18-inch plants .44 for \$1.00, not prepaid

**ABELIA (Bare Root)**  
 2 to 3 ft. . . . . 35c not postpaid  
 3 to 4 ft. . . . . 45c not postpaid

**NANDINA (Bare Root)**  
 6-inch . . . . . 25c not prepaid  
 12-inch . . . . . 50c not prepaid

**Evergreens, Bedding Plants, and Flowering Shrubs of All Kinds at Our Nursery,**



Early Bearing

## FIGS for Health

**MAGNOLIA.** Large, straw colored fruit. Heavy fruiter. Well-known for canning and preserving and table.

**BROWN TURKEY.** Purplish, medium-size, sweet. Bears very young, and a fine fig.

**TEXAS EVERBEARING.** We think this is one of the finest of all figs. Bears heavily on little trees just a few inches-high in nursery rows (see illustration). Figs June until frost. Seems to do better farther north than most figs. Straw colored fruit that rarely cracks. Good size and excellent flavor.

## Improved WALNUTS

**THOMAS and OHIO.** Very fine improved black walnuts with comparatively thin shells. Crack easily and the meats separate easily in quarters, sometimes in halves. Delicious, old-time flavor. The black walnut makes a beautiful, long-lived tree. These improved varieties bear very young. Valuable timber and nuts, both for home and orchard and timber plantings.

**WILSON WONDER English.** Produces enormous walnuts. Tree bears young and good producer. Recommended for home but not for commercial orchard plantings in our section.



## The Chinese JUJUBE

### A Beautiful Tree — A Fine Fruit

• One of the most unusual and delightful combination fruits and decorative trees ever brought to this country—this one from China. Fruit is light chocolate color, flesh similar to an apple, sweet, crisp. Makes delicious sweet pickles; cooked in sugar syrup and dried they rival sugared dates; and we'll put Jujube butter up against apple butter every time. Bears heavily, consistently; seems free from all insects and diseases; thrives where other fruits won't grow because of extreme conditions of soil and climate. Ripens July to November—often bears first year. Tree grows 30-35 feet high, and is beautiful in any landscape plan. Vary your planting with some Jujube trees.

**LI**—Largest variety; sometimes 2 inches. Small pits, lots of flesh; tree practically thornless.

**LANG**—Large, pear-shaped fruit. One of the best.

**SEEDLING**—Ornamental, but bear small fruit.





Name.....

Address.....

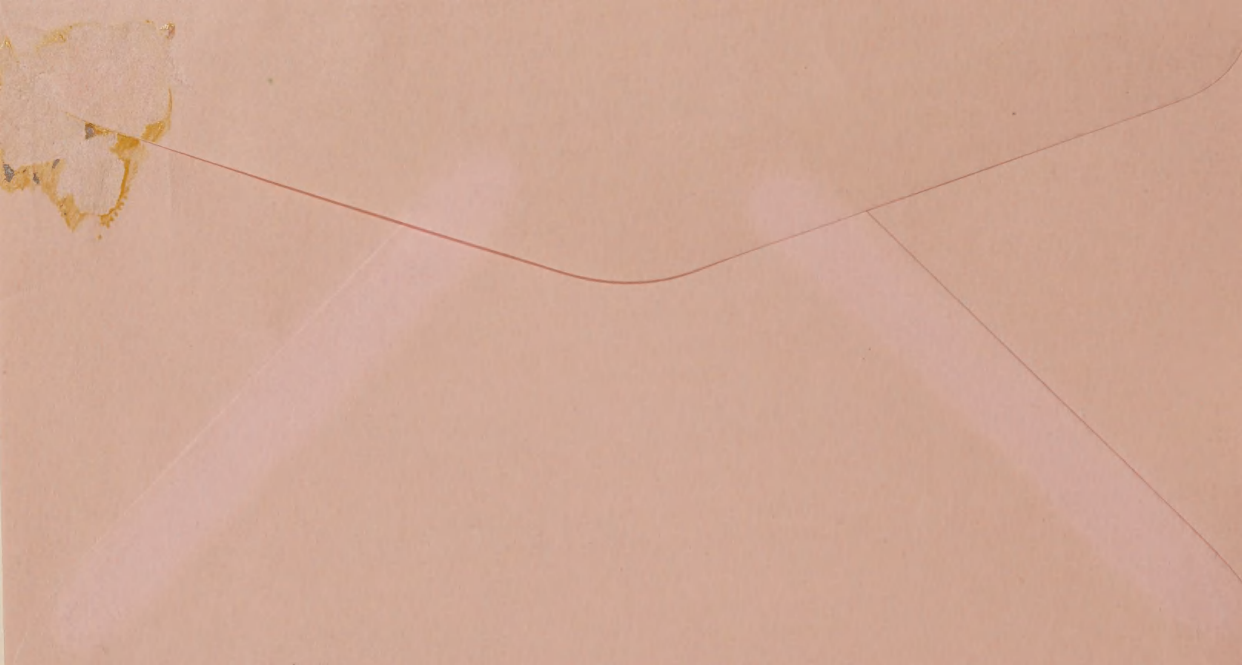
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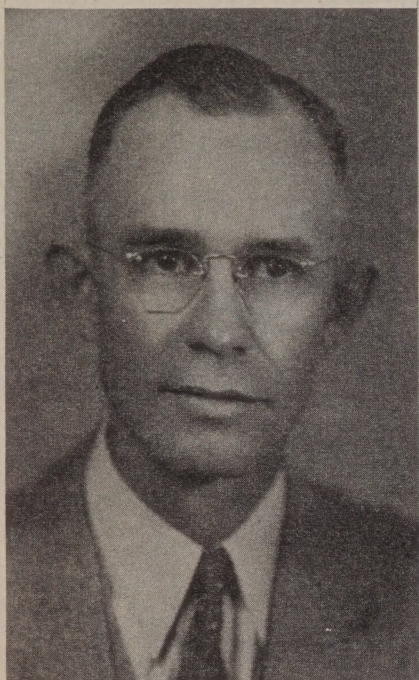
# O. S. GRAY NURSERY

P. O. BOX 513

ARLINGTON, TEXAS







OSCAR S. GRAY

## The Basis Upon Which We Solicit Business

**QUALITY** in a nursery tree should be measured by actual performance — by successful transplanting, rapid growth, years of profitable production, etc. Our first aim is to grow the finest and best tree that science and skill can produce. Our tested rootstocks, used exclusively in our nursery, are the result of about 10 years of scientific experiments, resulting in "good blood at both ends of the tree."

**SERVICE** Our interest in the welfare of our customers extends further than the actual sale of trees. We consider ourselves obligated to render every reasonable assistance that may help develop beautiful and profitable pecan orchards. Often we are able to render a service worth more to the customer than he actually paid us for trees. This does not increase the price of our trees, but adds greatly to their value to our customers, as it has enabled some to succeed who otherwise might have failed.

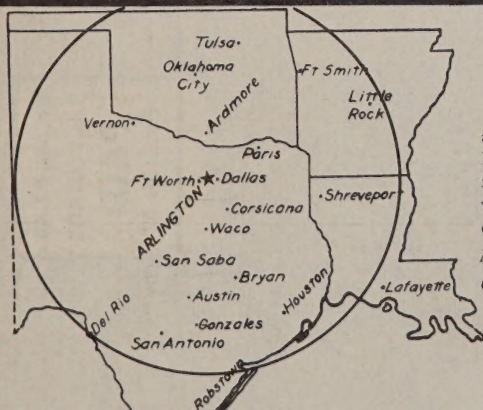
**FAIR DEALING** We believe in a "square deal," where both the buyer and seller are better off because of the transaction. Dishonesty and misrepresentation drive off customers, who sooner or later learn the truth. We are in business to stay and deal with our customers so that they remain our friends and recommend us to others. Most of our business is with customers whom our friends have sent to us.

**PRICE** means very little unless the customer is satisfied as to quality and service, and is assured that he is getting most for his money. Our list of satisfied customers is ample proof of the fact that we give our customers as much or more for each dollar as they can get anywhere.

## THANKS FOLKS!

I want to take this opportunity to thank our thousands of friends and past customers for the many new customers they have sent to us as well as for their own orders. We find that more than half of our business comes from customers whose friends sent them to us and recommended us to them.

*Visitors are always welcome at Grayway.*



### Located For Service

Arlington is located on the concrete highway and the T. & P. Railroad, halfway between Dallas and Fort Worth. We are about 12 miles from Fort Worth and 18 miles from Dallas, within easy reach of rail and truck freight lines of both cities.

Mail Address: P. O. Box 513.

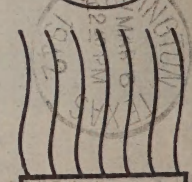
Office: 1/2 Mile West of Arlington.

**Visitors Always Welcome**



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